



Financial Student Certificate also known as FinCert is a registered German brand of Finance Network Ingolstadt (FNI)

INITIATOR



PATRONS





NETWORK







The **Finance Network Ingolstadt** (FNI) is the student-led non-profit investment club of the Catholic University of Eichstätt-Ingolstadt and promotes further education in the field of Finance and Banking.

"The commitment of FNI to offer students a variety of different educational opportunities deserves the highest respect."

Prof. Dr. Thomas MaehlmannOfficial Patron of the FNI und Holder of the Chair of Finance at WFI







Source: German Federal Ministry of Finance

"A good financial education in Germany is important for growth and prosperity in our country. The FNI contributes to this with its educational projects."

Dr. Jörg Kukies

State Secretary at the German Federal Ministry of Finance & Former Co-CEO of Goldman Sachs AG



"It is our objective to assume responsibility for further educating young people. This is why we support the educational initiatives of FNI."

Dr. Theodor Weimer CEO Deutsche Boerse Group



Source: Deutsche Boerse Group





Source: Romy Vinogradova

"It is my pleasure to personally support the projects of the Finance Network Ingolstadt, as they complement university courses in the field of finance very well."

Professor Hans-Werner Sinn

President emeritus at the ifo Institute – Leibniz Institute for Economic Research and Professor emeritus at the University of Munich



Why did we create FinCert®?



"Nowadays the active promotion of education in the field of finance is indispensable."

Jonas Walter, B.Sc.

Project Initiator and former Federal Vice Chairman of the Head Association for Investment Clubs at German universities



Source: Monika Wrba



"This is why we decided to offer **FinCert** to students from universities all over the world."

Andreas Mayer
Supervisory Vice Chairman of the FNI and
Business Student at WFI Ingolstadt School of Management



Source: Monika Wrba





FinCert – Benefits for Investment Clubs Unique European-wide educational project

FinCert is a program initiated by Finance Network Ingolstadt. Catholic University Eichstaett-Ingolstadt verified the teaching materials in order to be able to share **FinCert** with other clubs.

FinCert offers the following advantages:

- Opportunity for further education in Finance & Banking
- Network with European non-profit investment clubs





FinCert – Content

Content of the Financial Student Certificate by FNI

FinCert provides students with a short overview about the stock market and different investment products in **four seminars**:

- Stock Market Basics
- Basic Financial Products
- Stock Market Specifics
- Specific Financial Products



FINCERT preview

FinCert is an official brand in Germany registered by Finance Network Ingolstadt



Key Financial Figures

What are the most important financial figures?

For the **determination** of the **company's value** you could use:

• $Market capitalization = number of shares \times share price$

• Book value per share =
$$\frac{equity}{number of shares}$$





Price to Earnings Ratio

For indicating potential earnings of shares

$$Price\ to\ earnings\ (PE)\ ratio = \frac{share\ price}{earnings\ per\ share}$$

- Lower PE-ratio: share seems to be 'cheaper'
- Higher PE-ratio: share seems to be 'more expensive'

FinCert[®]Clues



- Use the PE-ratio for e.g. contrasting two competitors such as BMW and Audi
- Unfavourable and favourable PE-ratios can vary greatly from regions, economic sectors, etc.



PE to Growth Ratio

For indicating potential earnings in the future

$$PE \ to \ growth \ (PEG) \ ratio = \frac{share \ price/earnings \ per \ share}{earnings \ per \ share \ growth \ rate}$$

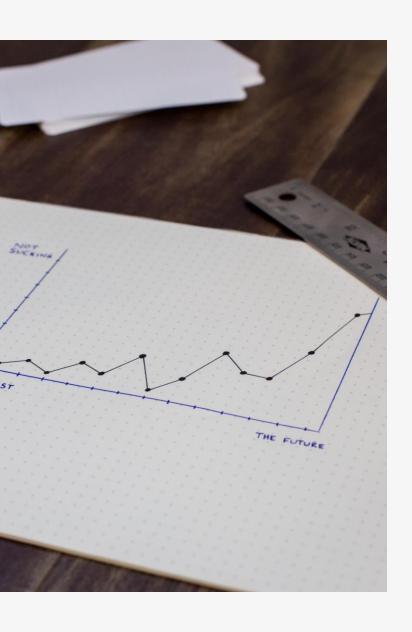
- PEG at a level of approximately 1 represents a fair trade-off
- A lower ratio is 'better' (cheaper) than a higher ratio

FinCert[®]Clues



- Use the PEG-ratio for determining the relative trade-off between share price, earnings per share and the company's expected growth
- Calculation mostly used for maximum mid-term (5 years)





Investor Relations

How can companies convince potential investors?



Preparation of the annual financial report



Organisation of annual general meeting



Publication of news according to legal requirements





Investment in Shares

What should potential investors think about?



Time for **monitoring** and **information gathering**



Being aware of the risk of an investment in shares



Ideally have a medium to long-term investment horizon and accept certain volatility



Opportunities

Which chances could you profit from?





Liability is limited to the stock price





Threats

Which risks do you need to consider?



State goes insolvent



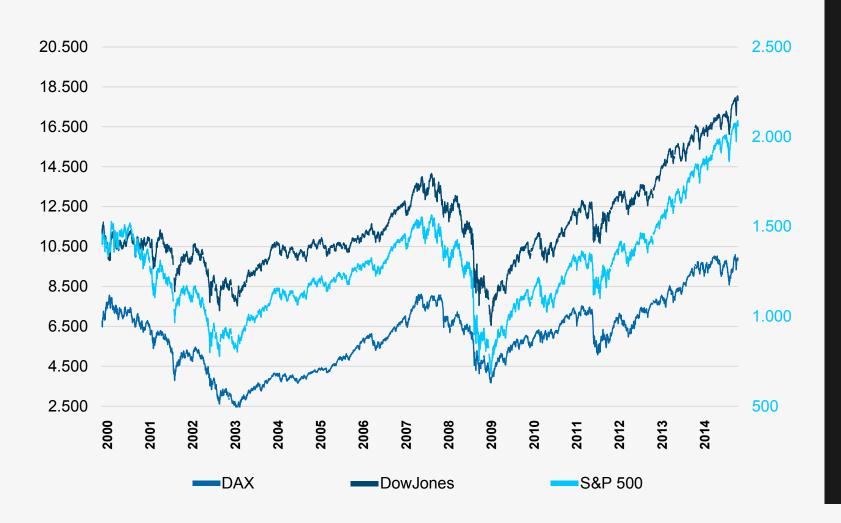
Company goes insolvent



Changes in interest rate and currency exchange rate







FinCert[®]Special



According to the German Stock Institute:

investments are compensated if the holding period is longer than 14 years irrespective of the time of the investment, even at the peak before the financial crisis







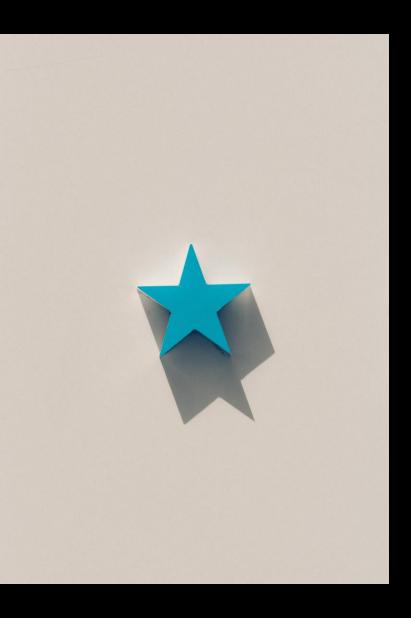
FinCert – Teaching Materials Comprehensive carefree package for FinCert partner clubs

In order to secure the quality of our educational initiative, we provide our partner clubs with the following documents:

- Presentation slides for all four seminars (ENG)
- Presentation notes for convenient preparation (ENG/GER)
- **Handouts** for the audience during the seminar (ENG/GER)







FinCert – Unique Selling Proposition USP's of the Financial Student Certificate by FNI



European-wide educational initiative for free



Academically verified teaching materials



Seminar to be accredited at various universities



FinCert – License Agreement for Investment Clubs
One step for becoming part of the FinCert initiative

For regulating the usage of the entire content including logos we created a license agreement for participating partner clubs:

- Exclusion of unauthorised distribution of teaching materials
- Legally non-compliant usage of brands and logos
- Obligatory use of the most recent teaching materials









info@financenetwork.de



www.financenetwork.de